

[April-2021 100% Exam Pass-MB-901 PDF Exam Dumps Free from Braindump2go][Q178-Q198]

April/2021 Latest Braindump2go MB-901 Exam Dumps with PDF and MB-901 VCE Free Updated Today! Following are some new MB-901 Real Exam Questions!

QUESTION 178 Which two components are included in Dynamics 365 Marketing? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

A. Enterprise Asset Management
B. Forms Pro Survey
C. Customer Service Hub
D. Event management

Answer: BD

QUESTION 179 An air conditioning company uses Dynamics 365 Field Service. When a problem is detected with a customer's air conditioning system, a new case must be opened automatically. You need to recommend a solution for the company. What should you recommend?

A. Field Service Mobile
B. Universal Resource Scheduling
C. Work orders
D. Case management
E. Connected field Service

Answer: EQ

QUESTION 180 A construction services firm plans to standardize financial and payroll functions including the capability of adding project timesheets to track work and costs for community improvement projects. You need to recommend a solution for the company. What should you recommend?

A. Power Platform
B. Dynamics 365 Human Resources
C. Dynamics 365 Finance
D. Dynamics 365 Supply Chain Management

Answer: BQ

QUESTION 181 An air conditioning company uses Dynamics 365 Field Service. When a problem is detected with a customer's air conditioning system, a new case must be opened automatically. You need to recommend a solution for the company. What should you recommend?

A. Field Service Mobile
B. Universal Resource Scheduling
C. Work orders
D. Case management
E. Connected Field Service

Answer: EQ

QUESTION 182 A construction services firm plans to standardize financial and payroll functions including the capability of adding project timesheets to track work and costs for community improvement projects. You need to recommend a solution for the company. What should you recommend?

A. Power Platform
B. Dynamics 365 Human Resources
C. Dynamics 365 Finance
D. Dynamics 365 Supply Chain Management

Answer: CQ

QUESTION 183 A company uses Dynamics 365 Supply Chain Management. Buyers order products that are received and stored in a warehouse. Customers place sales orders for just-in-time delivery. The warehouse is overstocked on products, but buyers continue to place more orders. You need to prevent over-purchasing. What should you use?

A. minimum and maximum Quantities using master planning
B. transfer orders
C. cycle counting
D. purchase orders
E. purchase requisition workflow approvals

Answer: EQ

QUESTION 184 A company owns and manages wind turbines that are used to produce electricity. The company needs to track each turbine from the time of purchase to retirement. Maintenance costs must be tracked. You need to recommend a solution for the company. Which solution should you recommend?

A. Dynamics 365 Project Service Automation
B. Dynamics 365 Supply Chain Management
C. Dynamics 365 Field Service
D. Dynamics 365 Finance

Answer: BQ

QUESTION 185 What are two benefits of implementing Dynamics 365 Customer Service online instead of on-premises? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

A. direct SQL access
B. easily scalable
C. latest releases
D. upfront costs only
E. intranet dependent only

Answer: BC

QUESTION 186 A company implements Dynamics 365 Customer Service. The company wants to be able to provide interactive self-service processes that are capable of completing processes on behalf of the customer. You need to recommend a solution. What should you recommend?

A. Customer Service Insights
B. Power Virtual Agents
C. Customer Insights
D. Power Automate
E. Knowledge Base

Answer: DQ

QUESTION 187 A company uses Dynamics 365 Customer Service. The service team handles a large number of calls for common service requests. The company wants to provide customers a self-service option to reduce the number of service calls. You need to recommend a solution for the company. What should you recommend?

A. Power Virtual Agents
B. Customer Service Insights
C. Sales Insights
D. Customer Insights

Answer: AQ

QUESTION 188 A company plans to implement a manufacturing solution that includes an integrated rate shipping costs to distribution. You need to recommend a product to the company. What should you recommend?

A. Dynamics 365 Commerce
B. Dynamics 365 Sales
C. Dynamics 365 Supply Chain Management
D. Dynamics 365 Field Service

Answer: AQ

QUESTION 189 A company implements the performance management feature in Dynamics 365 Human Resources. Which performance management component can employees create by using the Employee Self-Service workspace?

A. Workflows
B. Goals
C. Performance reviews
D. Performance Journal

Answer: DQ

QUESTION 190 A retailer plans to deploy Dynamics 365 Commerce. You need to be able to scan items and collect payments for sales in a store by using a physical credit card device. The solution must not require the installation of additional software. What should you implement?

A. Ecommerce
B. Modern point of sale
C. Cloud point of sale
D. Power Apps

Answer: BQ

QUESTION 191 Buyers at a company are assigned groups of vendors. Buyers are responsible for managing the purchase orders for their assigned vendors. Buyers need a report that displays the status of each purchase order for their assigned vendors. The buyers cannot have access to purchase orders for vendors assigned to others. You need to recommend a solution. What should you recommend?

A. Export the purchase orders in a data package
B. Run the purchase agreement report
C. Publish a filtered purchase order report by assigned buyer group
D. Add a new field on the vendor form

Answer: CQ

QUESTION 192 A

company uses Dynamics 365 Finance, Dynamics 365 Sales and Dynamics 365 Customer Service. What is used to standardize, populate and share common data across the various applications? A. Common Data Service B. Power BIC. Power Query D. Power Apps
Answer: B
QUESTION 193
Hotspot Question
A customer plans to use knowledge articles to share information as cases are resolved. For each of the following statements, select Yes if the statement is true. Otherwise, select No, NOTE: Each correct selection is worth one point.

Statement	Yes	No
Knowledge article authors can attach pictures to knowledge articles.	<input type="radio"/>	<input type="radio"/>
Knowledge articles are available to others immediately after an agent creates and saves them.	<input type="radio"/>	<input type="radio"/>
Seasonal articles can be removed from circulation after a certain date.	<input type="radio"/>	<input type="radio"/>

Answer: **Answer Area**

Statement	Yes	No
Knowledge article authors can attach pictures to knowledge articles.	<input checked="" type="radio"/>	<input type="radio"/>
Knowledge articles are available to others immediately after an agent creates and saves them.	<input type="radio"/>	<input checked="" type="radio"/>
Seasonal articles can be removed from circulation after a certain date.	<input checked="" type="radio"/>	<input type="radio"/>

Explanation: <https://docs.microsoft.com/en-us/dynamics365/customer-service/customer-service-hub-user-guide-knowledge-article>
QUESTION 194
Hotspot Questions
A company uses Dynamics 365 Finance. For each of the following statements, select Yes if the statement is true. Otherwise select No. NOTE: Each correct selection is worth one point.

Statements	Yes
Account segments can be defined and used in an organization's financial reports.	<input type="radio"/>
You must have Project Operations in order to enter timesheets and expenses against a project.	<input type="radio"/>
Budget entries can be created from a Microsoft Excel workbook.	<input type="radio"/>

Answer: **Answer Area**

Statements	Yes	No
Account segments can be defined and used in an organization's financial reports.	<input checked="" type="radio"/>	<input type="radio"/>
You must have Project Operations in order to enter timesheets and expenses against a project.	<input type="radio"/>	<input checked="" type="radio"/>
Budget entries can be created from a Microsoft Excel workbook.	<input checked="" type="radio"/>	<input type="radio"/>

QUESTION 195
Hotspot Question
A customer wants to implement Dynamics 365 Human Resources to manage employee benefits. For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Human Resources can manage reporting for sick time any available time.	<input type="radio"/>	<input type="radio"/>
Human Resources can manage compensation plans.	<input type="radio"/>	<input type="radio"/>
Human Resources can manage work schedules.	<input type="radio"/>	<input type="radio"/>

Answer: **Answer Area**

Statements	Yes	No
Human Resources can manage reporting for sick time any available time.	<input checked="" type="radio"/>	<input type="radio"/>
Human Resources can manage compensation plans.	<input checked="" type="radio"/>	<input type="radio"/>
Human Resources can manage work schedules.	<input type="radio"/>	<input checked="" type="radio"/>

QUESTION 196 Hotspot Question You are building Power Apps, apps for Dynamics 365 Sales. For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statement
Power Apps can run only on mobile devices.
Using a template is one way to start creating Power Apps.

Answer:

Statement	Yes	No
Power Apps can run only on mobile devices.	<input type="radio"/>	<input checked="" type="radio"/>
Using a template is one way to start creating Power Apps.	<input checked="" type="radio"/>	<input type="radio"/>

QUESTION 197 Hotspot Question This question requires that you evaluate the functionality of the Common Data Model. To answer, select the option that makes the statement correct.

The Common Data Model is used within _____ to support Dynamics 365 apps, Power Apps, and data analytics in Power BI.

- Common Data Service
- Microsoft Azure
- Power Automate
- Power Apps

Answer: The Common Data Model is used within **Common Data Service** to support Dynamics 365 apps, Power Apps, and data analytics in Power BI.

Explanation: The Common Data Model metadata system makes it possible for data and its meaning to be shared across applications and business processes such as Microsoft PowerApps, Power BI, Dynamics 365, and Azure. QUESTION 198 Drag and Drop Question A company plans to use the Dynamics 365 Field Service resource scheduling optimization feature. Which scheduling approach is used for each scenario? To answer, drag the appropriate approaches to the correct scenarios. Each approach may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content. NOTE: Each correct selection is worth one point.

Approaches	Answer Area
Manual	Recommend a time and resource for work.
Semi-automated	Recommend a time and resource for work.

Answer:



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