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Download:[https://drive.google.com/drive/folders/1yjNgEN1e0Jt-u9U8b9fYOR\\_J8RfKYdPq?usp=sharing](https://drive.google.com/drive/folders/1yjNgEN1e0Jt-u9U8b9fYOR_J8RfKYdPq?usp=sharing)QUESTION 1 Which group makes up Cisco's collaboration portfolio?A. customer care, conferencing, team innovation, and telepresenceB. unified communications, customer care, conferencing, and collaboration endpointsC. unified communications, customer care, team innovation, and conferencingD. unified communications, customer care, team innovation, and collaboration endpointsAnswer: B

Explanation:<https://www.cisco.com/c/en/us/solutions/collaboration/index.html#~stickynav=2>QUESTION 2 In covering the full attack continuum, which are the proposed solutions after an attack?A. Networks access control and identity servicesB. E-mail and web security solutionsC. Firewalls and next generation firewallsD. Advanced malware protection and network behavior analysisAnswer: D

QUESTION 3 Cisco's certification and global partner network encourages and recognizes partners for their breadth of skills across certain technologies. Which of the following is not a Badge level?Gold B. SelectC. SilverD. Premier

Answer: CQUESTION 4 Cisco offers customer care solutions for contact centers. Which option is not correct?A. Cisco Remote Expert MobileB. Cisco Inbound OptionC. Cisco Unified call studioD. Cisco Outbound OptionAnswer: B

Explanation:<https://www.cisco.com/c/en/us/support/customer-collaboration/remote-expert-mobile-11-6-1/model.html>

<https://www.cisco.com/c/en/us/products/unified-communications/unified-call-studio/index.html>

<https://www.cisco.com/c/en/us/products/customer-collaboration/outbound-option/index.html>QUESTION 5

The Cisco Stealthwatch Enterprise is about scalable visibility and security analytics across your business. Which is not a feature?A. Extend your network visibilityB. Simplify network segmentationC. Claim immunity to cloud outagesD. Speed up incident response and forensicsAnswer: C

QUESTION 6 What is a key benefit of Cisco's hybrid services for collaboration?A. Customers can utilize conferencing solutions with Cisco Webex while retaining control of their collaboration services.B. Cisco manages all collaboration services so a customer's IT resources can focus on strategic priorities.C. Customers can choose multiple types of collaboration endpoints.D. Customers gain the benefit of Cisco Hosted Collaboration Solution services while retaining ownership and control of their collaboration services. Answer: B

Explanation:<https://www.cisco.com/c/en/us/solutions/hosted-collaboration-solution/cloud-collaboration.html>QUESTION 7 As a Cisco partner, you will get the support to differentiate your business and grow based on the unique value you offer. Which group shows the type of discounts available?A. Value Incentive Program, Teaming Incentive Program, Opportunity Incentive ProgramB.

Migration Incentive Program, Opportunity Incentive Program, Teaming Incentive ProgramC. Partner Plus Program, Migration Incentive Program and Teaming Incentive ProgramD. Migration Incentive Program, Partner Plus Program and Teaming Incentive Program

Answer: BQUESTION 8 Cisco Unified Data Center offers some benefits to customers. Which is not a benefit?A. Gain control over increasing complexityB. Sophisticated capabilities made simpleC. Deliver more value, faster to all lines of businessD. State of the art infrastructure Answer: D

Explanation:[https://www.cisco.com/c/dam/en/us/solutions/collateral/switches/catalyst-6500-series-switches/aag\\_c45\\_696603.pdf](https://www.cisco.com/c/dam/en/us/solutions/collateral/switches/catalyst-6500-series-switches/aag_c45_696603.pdf)

QUESTION 9 Cisco was the first company to provide which product commercially?A. Remote access devicesB. Fibre-optic networkingC. Multiprotocol routersD. Wireless networking Answer: C

QUESTION 10 Cisco has phones and desktop endpoints. Which of the following is an example?A. Cisco Webex BoardB. Cisco IP PhoneC. Cisco JabberD. Cisco Telepresence

1X5000 series Answer: BQUESTION 11 Cisco UC platform consists of which 3 featured products?A. Business Edition 6000, Unified Manager, HD VideoB. Cisco Webex Teams, Business Edition 6000, HD VideoC. Cisco Webex Teams, Unified Communications ManagerD. Cisco Webex Teams, Business Edition 6000, Unified Communications Manager

Answer: D

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